

Product & Program state availability chart (as of 10/26/09)



PRODUCTS

STATE	LEADING EDGE	CUSTOM CARE II ENHANCED/OTHER
Alabama	✓	✓
Alaska	✓	✓
Arkansas	✓	✓
Arizona	✓	✓
California	n/a	Custom Care II CA
California Partnership	n/a	Custom Care II CA Partnership
Colorado	✓	✓
Connecticut	✓	✓
Connecticut Partnership	n/a	✓
Delaware	✓	✓
District of Columbia	✓	✓
Florida	✓	Custom Care
Georgia	✓	✓
Hawaii	✓	✓
Idaho	✓	✓
Illinois	✓	✓
Indiana	✓	✓
Indiana Partnership	Not currently available	✓
Iowa	✓	✓
Kansas	✓	✓
Kentucky	✓	✓
Louisiana	✓	✓
Maine	✓	✓
Maryland	✓	Custom Care II
Massachusetts	✓	✓
Michigan	✓	✓
Minnesota	✓	✓

STATE	LEADING EDGE	CUSTOM CARE II ENHANCED/OTHER
Mississippi	✓	✓
Missouri	✓	✓
Montana	✓	✓
Nebraska	✓	✓
Nevada	✓	✓
New Hampshire	✓	✓
New Jersey	✓	Custom Care II
New Mexico	✓	✓
New York	✓	✓
New York Partnership	n/a	NYP TAP and DFD
North Carolina	✓	✓
North Dakota	✓	✓
Ohio	✓	✓
Oklahoma	✓	✓
Oregon	✓	✓
Pennsylvania	✓	✓
Puerto Rico	n/a	Essential Care II Puerto Rico
Rhode Island	✓	✓
South Carolina	✓	✓
South Dakota	✓	✓
Tennessee	✓	Custom Care II
Texas	✓	✓
Utah	✓	✓
Vermont	✓	✓
Virginia	✓	✓
Washington	✓	✓
West Virginia	✓	✓
Wisconsin	✓	✓
Wyoming	✓	✓

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PROGRAMS

STATE	CORPORATE SOLUTIONS	CORPORATE SOLUTIONS WITH NEW FEATURES	SPONSORED GROUP
Alabama		✓	✓
Alaska		✓	✓
Arkansas		✓	✓
Arizona		✓	✓
California	✓ ¹		✓
Colorado	✓		✓
Connecticut	✓		✓
Delaware	✓		✓
District of Columbia		✓	✓
Florida	✓		✓
Georgia	✓		✓
Hawaii		✓	✓
Idaho	✓		✓
Illinois	✓		✓
Indiana	✓		✓
Iowa		✓	✓
Kansas		✓	✓
Kentucky		✓	✓
Louisiana		✓	✓
Maine		✓	✓
Maryland	✓		✓
Massachusetts	✓		✓
Michigan		✓	✓
Minnesota		✓	✓
Mississippi		✓	✓
Missouri	✓		✓

STATE	CORPORATE SOLUTIONS	CORPORATE SOLUTIONS WITH NEW FEATURES	SPONSORED GROUP
Montana	✓		✓
Nebraska	✓		✓
Nevada	✓		✓
New Hampshire		✓	✓
New Jersey	✓		✓
New Mexico	✓		✓
New York	n/a	n/a	✓ ²
North Carolina			✓
North Dakota		✓	✓
Ohio		✓	✓
Oklahoma		✓	✓
Oregon		✓	✓
Pennsylvania	✓		✓
Puerto Rico	n/a	n/a	✓
Rhode Island	✓		✓
South Carolina	✓		✓
South Dakota		✓	✓
Tennessee	✓		✓
Texas	✓		✓ ²
Utah		✓	✓
Vermont	✓		✓
Virginia	✓		✓
Washington	✓		✓
West Virginia		✓	✓
Wisconsin	✓		✓
Wyoming		✓	✓

1. Custom Care II in California.

2. Marketing discount in New York and Texas.

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Long-term care insurance is underwritten by John Hancock Life Insurance Company, Boston, MA 02117 and in New York by John Hancock Life & Health Insurance Company, Boston, MA 02117.