



**INSURANCE ADVISORS**  
*Leaders in LTCI*



**Get your New Year off to a great start.**

**Join us for a Webinar on Jan. 7th 2009**

In this webinar we will help you understand the nuances of multi-life and true group LTCi underwriting. We will also show why it takes 7 companies in order to be successful in helping your business client choose a carrier, how easy it is to present multi-life LTCi to a business owner and how to get sales before the enrollment starts.



Presented by Tony Dillard, Vice-President of Marketing at Republic Marketing Group. Tony is one of America's leading multi-life LTCi experts with more than a decade of LTCi sales and training experience. He has helped agents throughout the U.S. sell millions in LTCi premiums in both the individual and multi-life setting.

**Get 2009 off to a great start. Just one 15 life case can produce over \$8,000 in first year commissions and over \$1,000/year in renewals. Multi-life LTCi is very profitable business.**

**Title: The Expert's Guide to Multi-Life LTCi Sales Success**

**Date: Wednesday, January 7th, 2009**

**Time: 11:30 AM - 12:00 PM EST -- (10:30 AM - 11:00 CST)**

After registering you will receive a confirmation email containing information about joining the Webinar.

Space is limited. Reserve your Webinar seat now at:

<https://www1.gotomeeting.com/register/520888551>

System Requirements

PC-based attendees

Required: Windows® 2000, XP Home, XP Pro, 2003 Server, Vista

Macintosh®-based attendees

Required: Mac OS® X 10.3.9 (Panther®) or newer



Contact: 614-471-7191 800-471-7191 [info@ialtc.com](mailto:info@ialtc.com) <http://ialtc.com>