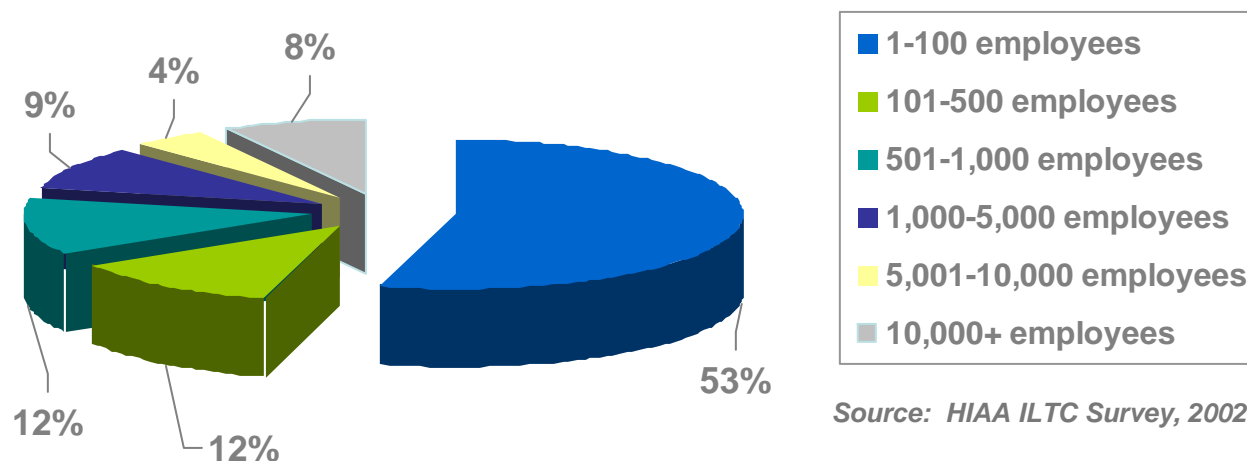


The Trend: Sizes of Companies Offering LTCI



“By the end of 2001, more than 4,700 employers were offering a Long-Term Care Insurance plan to their employees, retirees or both.”

– HIAA. Long-Term Care Insurance in 2000-2001, January 2003